

**MEMORANDUM OPINION**

August 27, 2008

**IN THE UNITED STATES BANKRUPTCY COURT  
FOR THE EASTERN DISTRICT OF TENNESSEE  
NORTHERN DIVISION**

In re:

GEORGE GLEN WHITAKER  
a/k/a GLEN WHITAKER  
a/k/a G. GLEN WHITAKER  
d/b/a WHITAKER BUILDING COMPANY

Case No. 07-32652  
Chapter 7

Debtor

THOMAS M. KOENIG  
ANNA MARIE KOENIG

Plaintiffs

v.

Adv. Proc. No. 07-3117

GEORGE GLEN WHITAKER

Defendant

BEFORE THE HONORABLE RICHARD STAIR, JR.  
UNITED STATES BANKRUPTCY JUDGE

APPEARANCES:

FOR PLAINTIFFS:

MAURICE K. GUINN, ESQ.  
Post Office Box 1990  
Knoxville, Tennessee 37901

FOR DEFENDANT/DEBTOR:

JAMES R. MOORE, ESQ.  
Post Office Box 1790  
Knoxville, Tennessee 37901

1                   THE COURT: This adversary proceeding is before the court upon the  
2       Complaint filed by the Plaintiffs on November 20, 2007, seeking a judgment against the  
3       Defendant and a determination that the judgment is nondischargeable under 11 U.S.C.  
4       § 523(a)(2)(A) and/or (6). Pursuant to the Pretrial Order entered on February 15, 2008,  
5       I am called upon to resolve the following issues: (1) whether the Defendant obtained  
6       monies from the Plaintiffs by false pretenses, false representation, or actual fraud;  
7       (2) whether the Defendant willfully and maliciously converted monies obtained from the  
8       Plaintiffs; (3) if the court determines that the Plaintiffs are entitled to a  
9       nondischargeable judgment, the amount of the judgment; and (4) if the court determines  
10      that the Plaintiffs are entitled to a nondischargeable judgment, whether they are also  
11      entitled to pre-judgment interest.

12                  Trial was held on August 19, 2008, and the record before me consists of  
13      Stipulations filed by the parties on July 18, 2008, fourteen exhibits admitted into  
14      evidence, and the testimony of six witnesses, Chris McCall, Alton G. Mason, Jr., A.J.  
15      Minnis, both Plaintiffs, and the Defendant.

16                  This is a core proceeding under 28 U.S.C. § 157(b)(2)(I).

17                  On January 23, 2006, the Plaintiffs entered into a Residential Construction  
18      Contract with Glen Whitaker Building Company, Inc., for the construction of a house  
19      on Beals Chapel Road in Loudon, Tennessee, for the price of \$1,188,298.00. Trial  
20      Exhibit 1 at ¶ 3.A. The Defendant, the president and sole shareholder of Glen Whitaker  
21      Building Company, Inc., signed the Residential Construction Contract on behalf of his  
22      company. Because it is undisputed that all actions complained of by the Plaintiffs are  
23      attributable directly to the Defendant in his conduct of the business of Glen Whitaker  
24      Building Company, Inc., and the Defendant does not attempt to use the Glen Whitaker  
25      Building Company, Inc. corporate veil to escape personal liability, all references in this

1 Memorandum will be to the “Defendant,” notwithstanding that the Residential  
2 Construction Contract, material bank accounts, invoices, checks, and related documents  
3 admitted into evidence are in the name of Glen Whitaker Building Company, Inc.,  
4 which was administratively dissolved by the State of Tennessee on August 21, 2006.  
5 Stipulations at ¶ 10.

6 Under the terms of the Residential Construction Contract, the Plaintiffs were  
7 to make interim payments to the Defendant by the 10<sup>th</sup> day of each month “based on  
8 work performance and materials delivered.” Trial Exhibit 1 at ¶ 3.B. Work on the  
9 house was to commence upon payment of a \$60,000.00 deposit to the Defendant, which  
10 the Plaintiffs made on March 3, 2006. Trial Exhibit 1 at ¶ 4; Stipulations at ¶ 3.

11 On May 18, 2006, the Defendant contacted the Plaintiffs and requested  
12 another \$60,000.00 draw, which they paid on May 19, 2006. Trial Exhibit 2;  
13 Stipulations at ¶¶ 4-5. Construction of the Plaintiffs’ house by the Defendant ceased on  
14 June 30, 2006, and on October 13, 2006, the Plaintiffs filed a lawsuit against the  
15 Defendant in the Chancery Court for Knox County, Tennessee, seeking recovery of the  
16 \$60,000.00 payment. Trial Exhibit 4; Stipulations at 7. In March 2007, the parties  
17 agreed to a continuance of the state court lawsuit in exchange for a \$15,000.00 payment  
18 to the Plaintiffs, and trial was scheduled for August 23, 2007, but was stayed by the  
19 filing of the Defendant’s bankruptcy case on August 20, 2007. Stipulations at ¶ 8.

20 By this adversary proceeding, the Plaintiffs contend that the Defendant  
21 obtained the second \$60,000.00 draw through false pretenses, false representations, or  
22 actual fraud. The Plaintiffs also contend that the Defendant willfully and maliciously  
23 converted the \$60,000.00 they paid him on May 19, 2006, for his own benefit and did  
24 not use the money for the purposes for which it was advanced; i.e., to pay expenses  
25 incurred on their project.

1           The Plaintiffs seek a judgment against the Defendant along with a  
2       determination that the judgment is nondischargeable under 11 U.S.C. § 523(a), which,  
3       as material to this adversary proceeding, provides as follows:

4           (a) A discharge under section 727 . . . of this title does not  
5           discharge an individual debtor from any debt . . . (2) for money,  
6           property, services, or an extension, renewal, or refinancing of  
7           credit, to the extent obtained by— (A) false pretenses, a false  
8           representation, or actual fraud, other than a statement respecting  
9           the debtor's or an insider's financial condition; [or] . . . (6) for  
10          willful and malicious injury by the debtor to another entity or to  
11          the property of another entity[.]

12          Section 523(a) is construed liberally in favor of debtors and strictly against  
13       the party seeking a determination of nondischargeability, who also bears the burden of  
14       proving the necessary elements by a preponderance of the evidence. *Grogan v. Garner*,  
15       111 S. Ct. 654, 661 (1991); *Rembert v. AT&T Universal Card Services, Inc. (In re*  
16       *Rembert)*, 141 F.3d 277, 281 (6<sup>th</sup> Cir. 1998). This court possesses both the jurisdiction  
17       and the authority not only to adjudicate the Plaintiffs' claims but to additionally award  
18       any necessary damages as measured by state law. *See Haney v. Copeland (In re*  
19       *Copeland)*, 291 B.R. 740, 759 (Bankr. E.D. Tenn. 2003) (citing *Longo v. McLaren (In*  
20       *re McLaren)*, 3 F.3d 958, 965 (6<sup>th</sup> Cir. 1993)).

21          The Plaintiffs first seek a determination of nondischargeability under  
22       11 U.S.C. § 523(a)(2)(A). In order to satisfy this subsection, they must prove that the  
23       Defendant obtained money, property, or services – \$60,000.00 in this case – through  
24       material misrepresentations which he knew were false or were made with gross  
25       recklessness; that the Defendant intended to deceive the Plaintiffs; that they justifiably

1 relied upon the Defendant's false representations; and that their reliance was the  
2 proximate cause of their loss. *See Copeland*, 291 B.R. at 760. This requires proof first  
3 that the Defendant made a material misrepresentation or "substantial inaccuracies of the  
4 type which would generally affect a lender's or guarantor's decision" which led to his  
5 receiving the \$60,000.00 from the Plaintiffs on May 19, 2006. *See Copeland*, 291 B.R.  
6 at 761 (quoting *Candland v. Insurance Company of North America (In re Candland)*,  
7 90 F.3d 1466, 1470 (9<sup>th</sup> Cir. 1996)). In addition, the Plaintiffs must show that the  
8 Defendant's conduct was "somewhat blameworthy." *Copeland*, 291 B.R. at 759.

9 "[F]alse pretense" involves implied misrepresentation or conduct  
10 intended to create and foster a false impression, as distinguished  
11 from a "false representation" which is an express  
12 misrepresentation[, while a]ctual fraud "consists of any deceit,  
13 artifice, trick, or design involving direct and active operation of  
14 the mind, used to circumvent and cheat another - something said,  
15 done or omitted with the design of perpetrating what is known to  
16 be a cheat or deception."

17 *Copeland*, 291 B.R. at 760.

18 The Plaintiffs must also prove that the Defendant made false representations  
19 which he knew or should have known would convince the Plaintiffs to provide him with  
20 the additional \$60,000.00, evidencing an intent to deceive. "Fraudulent intent requires  
21 an actual intent to mislead, which is more than mere negligence. . . . A 'dumb but  
22 honest' [debtor] does not satisfy the test." *Copeland*, 291 B.R. at 766 (quoting  
23 *Palmacci v. Umpierrez*, 121 F.3d 781, 788 (1<sup>st</sup> Cir. 1997)). Intent may be "inferred as a  
24 matter of fact" based on the totality of the circumstances by examining the Defendant's  
25 conduct to determine if he presented the Plaintiffs with "a picture of deceptive conduct

1 . . . indicat[ing] an intent to deceive.” *Copeland*, 291 B.R. at 766 (quoting *Wolf v.*  
2 *McGuire (In re McGuire)*, 284 B.R. 481, 492 (Bankr. D. Colo. 2002)). “As applied to  
3 § 523(a)(2)(A), the concept of misrepresentation includes a false representation as to  
4 one’s intention, such as a promise to act. A representation of the maker’s own intention  
5 to do . . . a particular thing is fraudulent if he does not have that intention at the time he  
6 makes the representation.” *Copeland*, 291 B.R. at 763.

7 A determination of nondischargeability under § 523(a)(2)(A) also requires  
8 justifiable reliance by the Plaintiffs, meaning they must prove that they actually relied  
9 on the Defendant’s representations and, based upon the facts and circumstances known  
10 to them at the time, their reliance was justifiable. *Copeland*, 291 B.R. at 767.  
11 Nevertheless, justifiable reliance can be found even if the Plaintiffs “‘might have  
12 ascertained the falsity of the representation had [they] made an investigation.’”  
13 *Copeland*, 291 B.R. at 767 (quoting *Commercial Bank & Trust Company v. McCoy (In*  
14 *re McCoy)*, 269 B.R. 193, 198 (Bankr. W.D. Tenn. 2001)).

15 Here, it is undisputed and, in fact, stipulated that the Defendant represented  
16 to the Plaintiffs the purpose of the May 19, 2006 \$60,000.00 payment. The parties  
17 stipulate the following at paragraph 4 of the Stipulations filed on July 18, 2008:

18 On May 18, 2006, the debtor requested a second \$60,000.00  
19 payment from the Koenigs. The debtor told Anna Marie Koenig  
20 and/or Thomas M. Koenig that there were large upcoming  
21 expenses and he needed the monies to pay for materials and/or  
22 subcontractors on the Koenigs’ project.

23 Discussing the circumstances surrounding this transaction in considerably  
24 more detail at trial, Mrs. Koenig testified that on the morning of May 18, 2006, she  
25 received a call at home from the Defendant, who stated with “some urgency,” that he

1 needed an additional \$60,000.00 because of some “large, upcoming expenses” on the  
2 Plaintiffs’ construction project. Mrs. Koenig testified that she called her husband, a  
3 physician, at his office to advise him of the Defendant’s request and that her husband  
4 was upset because the requested draw was not customary under the contract, but that he  
5 agreed to provide the \$60,000.00 to the Defendant.

6 Dr. Koenig testified that he received a telephone call from his wife on  
7 May 18, 2006, informing him of the Defendant’s request for the second \$60,000.00  
8 draw for upcoming expenses on their house; that he had to go through extraordinary  
9 procedures with his credit union to obtain these funds; that he told the Defendant that  
10 this would be the last time he would be able to make a call for funds other than on the  
11 10<sup>th</sup> of the month; and that he wanted assurance that the funds were for upcoming  
12 expenses on their house. As noted, the Defendant stipulated and the record establishes  
13 that the Defendant represented to both Dr. and Mrs. Koenig that this \$60,000.00 was  
14 “needed . . . to pay for materials and/or to pay subcontractors” on the Plaintiffs’ project.

15 The Plaintiffs gave the Defendant the \$60,000.00 on May 19, 2006, by way  
16 of a draft drawn on an account with the ORNL Federal Credit Union which the  
17 Defendant deposited the same day to his account, also at the ORNL Federal Credit  
18 Union. At the time of the deposit, the Defendant’s account balance was \$25,835.13.  
19 Thus, after depositing the Plaintiffs’ \$60,000.00, the balance in the account was  
20 \$85,835.13.

21 However, also on May 19, 2006, following the Defendant’s deposit of the  
22 Plaintiffs’ \$60,000.00, three drafts, totaling \$61,904.00, all of which were issued by the  
23 Defendant in payment of invoices attributable to expenses incurred on construction  
24 projects unrelated to the Plaintiffs, cleared the Defendant’s account, as follows: draft  
25 #1008 dated May 12, 2006, payable to Cogdill Drywall in the amount of \$24,000.00;

1 draft #1018 dated May 19, 2006, payable to Horizon Products in the amount of  
2 \$34,804.00; and draft #1019 dated May 19, 2006, payable to Windows Plus in the  
3 amount of \$3,000.00. A fourth draft, #1011, in the amount of \$100.00, also cleared the  
4 Defendant's account on May 19, 2008, after the Defendant deposited the Plaintiffs'  
5 \$60,000.00. The record does not, however, establish the date the Defendant issued this  
6 draft or the name of the payee. The ending balance in the Defendant's ORNL Federal  
7 Credit Union account on May 19, 2006, was \$23,391.13. *See* Collective Trial  
8 Exhibit 3.

9 Two more drafts, #1012 and #1013, both dated May 19, 2006, payable,  
10 respectively, to Mike's Trim in the amount of \$11,350.00 and Precision Masonry in the  
11 amount of \$3,000.00, cleared the Defendant's account on May 22, 2006, leaving an  
12 ending balance in the Defendant's account on that date of \$9,581.13. *See* Collective  
13 Trial Exhibits 3 and 14. Again, each of these drafts was issued by the Defendant in  
14 payment of an invoice attributable to expenses unrelated to the Plaintiffs' project.

15 On May 23, 2006, four additional drafts issued by the Defendant on May 19,  
16 2006, cleared his ORNL Federal Credit Union account. These drafts, the first three of  
17 which were issued in payment of invoices for expenses wholly unrelated to the  
18 Plaintiffs' project, were draft #1010 payable to A-1 Stucco in the amount of \$3,300.00;  
19 draft #1014 payable to David Engle in the amount of \$2,250.00; draft #1017 payable to  
20 Pure Energy in the amount of \$2,400.00; and draft #1009 in the amount of \$272.90, the  
21 date and payee of which were not established at trial. *See* Collective Trial Exhibits 3  
22 and 14. On May 23, 2006, the Defendant's account evidenced a closing balance of  
23 \$1,358.23. There were no deposits made to the Defendant's account between May 19,  
24 2006, and May 23, 2006, other than the \$60,000.00 given the Defendant by the  
25 Plaintiffs.



1 Both in his testimony at trial and in the parties' Stipulations, the Defendant  
2 acknowledged that in February and March 2006, he knew his business was in financial  
3 trouble and in May 2006, he "was paying the supplier that was yelling the loudest."  
4 Stipulations at ¶¶ 13-14.

5 The Defendant entered into evidence, through the testimony of Mr. McCall  
6 and Mr. Minnis, proof that work on the Plaintiffs' project continued following the  
7 \$60,000.00 payment on May 19, 2006, which included laying the foundation blocks,  
8 waterproofing, installation of plumbing, and pouring of concrete for the basement walls.  
9 The invoices evidencing these services, entered into evidence as Collective Exhibit 6,  
10 total \$49,330.41, which is close to the estimate of \$51,000.00 assigned by the  
11 Defendant to the cost of the totality of the work he performed on the Plaintiffs'  
12 construction site, but does not include an invoice dated July 27, 2006, in the amount of  
13 \$85.32 from Tennessee Valley Waterproofing for finance charges assessed on its  
14 previously unpaid bill. The Debtor's estimate is confirmed by the Plaintiffs' expert,  
15 Alton G. Mason, a general contractor and principal in Tom Mason Construction, Inc.,  
16 who testified that, in his opinion, the cost of the construction performed by the  
17 Defendant on the Plaintiffs' project was between \$53,000.00 and \$54,000.00. The  
18 Defendant argues that his later incurrence of expenses totaling an amount near  
19 \$60,000.00 evidences his lack of an intent to deceive.

20 The fact that the Defendant may have incurred expenses attributable to the  
21 Plaintiffs' project after May 19, 2006, does not alter the fact that he obtained the  
22 \$60,000.00 payment only upon representing to the Plaintiffs that he needed it to pay  
23 existing and "large, upcoming expenses that he needed to have the money for" on their  
24 project. It is clear that the Defendant never intended to use these funds to pay the  
25 Plaintiffs' expenses. Although there is nothing in the Residential Construction Contract

1 requiring the Defendant to keep the Plaintiffs' funds segregated from other funds, he  
2 was nonetheless under an obligation to use the Plaintiffs' money as he had represented.

3 The falsity of the Defendant's May 18, 2006 representation to the Plaintiffs  
4 that he required the second \$60,000.00 to pay for materials and/or to pay subcontractors  
5 on the Plaintiffs' project is clearly established by the fact that on May 19, 2006, the day  
6 the Defendant deposited the \$60,000.00 in his account, and on May 22 and 23, 2006,  
7 eight drafts totaling \$84,104.00 issued by the Defendant in payment of past-due  
8 invoices for expenses incurred on jobs wholly unrelated to the Plaintiffs cleared his  
9 account. With the exception of draft #1008, payable to Cogdill Drywall in the amount  
10 of \$24,000.00, which the Defendant issued on May 12, 2006, the remaining seven  
11 drafts, totaling \$60,104.00, were issued by the Defendant to the payees on the same day  
12 they were deposited, May 19, 2006. Clearly, the Defendant either wrote these drafts  
13 prior to his deposit of the Plaintiffs' \$60,000.00 in anticipation of the receipt of the  
14 same or wrote them immediately upon making the deposit. Regardless of which  
15 scenario may be correct, the Defendant delivered these seven drafts to the payees on  
16 May 19, 2006, and they were presented for payment and paid on that date. The falsity  
17 of the Defendant's representation to the Plaintiffs that he needed the second \$60,000.00  
18 to pay expenses on their project is irrefutable. This representation was nothing more  
19 than a ploy by the Defendant to induce the Plaintiffs into providing him the funds to pay  
20 suppliers who were, as the Defendant testified, "yelling the loudest."

21 The court finds that the Plaintiffs were justified in relying upon the  
22 Defendant's representations. At trial, both Plaintiffs testified that they believed the  
23 Defendant was trustworthy and easy to work with, having chosen him to construct their  
24 house following interviews with him and others in January 2006. Dr. Koenig testified  
25 that prior to entering into the January 23, 2006 Residential Construction Contract with

1 the Defendant, the Plaintiffs had discussed with him the number of houses he had  
2 previously constructed as well as the number of houses he currently had under  
3 construction, and that the Defendant told him that he was quite experienced in building  
4 houses of the size of the Plaintiffs'. Both Plaintiffs testified that they spoke with the  
5 Defendant before the May 19, 2006 payment was made; that both were assured that the  
6 funds were needed for their job and such a request would not occur again; and that  
7 neither of them had any significant problem with the Defendant prior to May 19, 2006.

8 Based upon the record before me, I find that the Plaintiffs have met their  
9 burden of proof by a preponderance of the evidence that the Defendant obtained the  
10 \$60,000.00 payment on May 19, 2006, through false pretenses and false  
11 representations; that the Defendant knew at the time he made the representations they  
12 were false but would induce the Plaintiffs into providing him with the money requested;  
13 and that the Plaintiffs' reliance upon the Defendant's representations was justified.  
14 Accordingly, the Plaintiffs are entitled to a judgment against the Defendant that is  
15 nondischargeable under § 523(a)(2)(A).

16 The Plaintiffs also aver the applicability of § 523(a)(6) which provides for  
17 nondischargeability of a debt based upon a "willful and malicious" injury. In order to  
18 prevail under this subsection, the Plaintiffs must prove the existence of "a deliberate or  
19 intentional injury, not merely a deliberate or intentional act that leads to injury."  
20 *Kawaauhau v. Geiger*, 118 S. Ct. 974, 977 (1998). This requires proof that the  
21 Defendant either desired to cause the consequences of his actions or believed with  
22 reasonable certainty that such consequences would occur. *Markowitz v. Campbell (In*  
23 *re Markowitz)*, 190 F.3d 455, 464 (6<sup>th</sup> Cir. 1999). "That a reasonable debtor 'should  
24 have known' that his conduct risked injury to others is simply insufficient. Instead, the  
25 debtor must 'will or desire harm, or believe injury is substantially certain to occur as a

1 result of his behavior.” *Guthrie v. Kokenge (In re Kokenge)*, 279 B.R. 541, 543  
2 (Bankr. E.D. Tenn. 2002) (quoting *Markowitz*, 190 F.3d at 465 n.10). Based upon Sixth  
3 Circuit authority, “unless the actor desires to cause consequences of his act, or . . .  
4 believes that the consequences are substantially certain to result from it, he has not  
5 committed a ‘willful and malicious injury’ as defined under § 523(a)(6).” *Markowitz*,  
6 190 F.3d at 464; *Kokenge*, 279 B.R. at 543.

7 “Although the ‘willful’ and ‘malicious’ requirements will be found  
8 concurrently in most cases, the terms are distinct, and both requirements must be met  
9 under § 523(a)(6).” *South Atlanta Neurology & Pain Clinic, P.C. v. Lupo (In re Lupo)*,  
10 353 B.R. 534, 550 (Bankr. N.D. Ohio 2006). “An act will be deemed ‘willful’ only if it  
11 was undertaken with the actual intent to cause injury,” *Cash America Financial*  
12 *Services v. Fox (In re Fox)*, 370 B.R. 104, 119 (B.A.P. 6<sup>th</sup> Cir. 2007), requiring the court  
13 to “look into the debtor’s mind subjectively” in order to determine whether the debtor  
14 intended to cause the consequences of his act or believed that the consequences were  
15 substantially certain to result from his act[.]” *Monsanto Company v. Wood (In re*  
16 *Wood)*, 309 B.R. 745, 753 (Bankr. W.D. Tenn. 2004).

17 “An act is ‘malicious’ if it is undertaken ‘in conscious disregard of one’s  
18 duties or without just cause or excuse’ . . . [and does] ‘not require ill-will or specific  
19 intent to do harm.’” *Fox*, 370 B.R. at 119 (quoting *Wheeler v. Laundani*, 783 F.2d 610,  
20 615 (6<sup>th</sup> Cir. 1986)). “Lack of excuse or justification for the debtor’s actions will not  
21 alone make a debt nondischargeable under § 523(a)(6).” *Lupo*, 353 B.R. at 550. In  
22 other words, nondischargeability under § 523(a)(6) requires proof that the Plaintiffs  
23 were injured and that the Defendant’s deliberate or intentional actions caused their  
24 injury, but “[m]ere negligence is not sufficient to except a debt from discharge under  
25 § 523(a)(6).” *Fox*, 370 B.R. at 119.

1 Under Tennessee law, conversion is an intentional tort requiring proof that a  
2 party appropriated another's property for his own use by exercising dominion and  
3 control in exclusion or defiance of the owner's right to use and benefit from the  
4 property. *Mammoth Cave Prod. Credit Ass'n v. Oldham*, 569 S.W.2d 833, 836 (Tenn.  
5 Ct. App. 1977). An act of conversion constituting a willful and malicious injury within  
6 the scope of § 523(a)(6) depends upon whether or not that party intended to cause the  
7 harm or was substantially certain that such harm would occur. *Sweeney v. Lombardi (In*  
8 *re Lombardi)*, 263 B.R. 848, 853 (Bankr. S.D. Ohio 2001).

9 The actions of the Defendant leading to his procurement of the \$60,000.00  
10 from the Plaintiffs on May 19, 2006, having been discussed previously in depth, need  
11 not be reiterated here in their entirety. At the time the Defendant requested the  
12 additional \$60,000.00 from the Plaintiffs, he was in obvious financial distress, as  
13 acknowledged by his own testimony, as well as that of Mr. Minnis, his long-time  
14 superintendent and friend, who testified that the Defendant "was not himself" in May  
15 2006. The Defendant testified, and the record establishes that, in addition to the  
16 \$60,000.00 received from the Plaintiffs, the Defendant was infusing his own funds, as  
17 well as money borrowed from his mother, into his construction company to try and keep  
18 it from going under and that he was paying the vendors and subcontractors who were  
19 making the loudest demands. While this sort of negligence and/or gross recklessness  
20 with respect to the Plaintiffs' money, in and of itself, may not fall within the ambit of  
21 "willful" and "malicious" as contemplated by § 523(a)(6), the Defendant's material  
22 misrepresentations concerning his reasons and intended use for obtaining the  
23 \$60,000.00 from the Plaintiffs were knowingly false and thus evidenced an intent to  
24 deceive in conscious disregard of the Plaintiffs or the Defendant's obligations to them.

25 Similarly, the Defendant's actions were "willful," The Defendant stipulated

1 that as early as February or March 2006, he knew that his business was failing. *See*  
2 Stipulations at ¶ 14. He testified that he was fired on two projects in May 2006, was not  
3 being paid on other projects, had trade creditors cutting off his accounts, and was  
4 borrowing money. Given his financial problems and his lack of income from other  
5 sources, the Defendant obtained the \$60,000.00 from the Plaintiffs, never intending to  
6 use it for the reasons represented to the Plaintiffs. Rather, his intention from the outset  
7 was to convert the Plaintiffs' funds to his own use to pay invoices from "suppliers  
8 yelling the loudest" and not suppliers associated with the construction of the Plaintiffs'  
9 home.

10 Based on the evidence before me, I find that the Defendant willfully and  
11 maliciously converted the Plaintiffs' funds, and his actions therefore fall within the  
12 scope of § 523(a)(6) and are nondischargeable under that section.

13 The Plaintiffs seek a judgment in the amount of \$45,000.00, plus pre-  
14 judgment interest, and the costs of this proceeding. Based upon the record before me, I  
15 have determined that the Plaintiffs are entitled to a nondischargeable judgment against  
16 the Defendant in the amount of \$45,000.00, representing the \$60,000.00 obtained by the  
17 Defendant on May 19, 2006, less an agreed upon credit for \$15,000.00 paid to the  
18 Plaintiffs in March 2007. *See* Stipulations at ¶ 8.

19 The court also finds that the Plaintiffs are entitled to pre-judgment interest.  
20 "[T]he award of prejudgment interest in a case under federal law is a matter left to the  
21 sound discretion of the trial court. Awards of prejudgment interest are governed by  
22 considerations of fairness and are awarded when it is necessary to make the wronged  
23 party whole.'" *Acequia, Inc. v. Clinton (In re Acequia, Inc.)*, 34 F.3d 800, 818 (9<sup>th</sup> Cir.  
24 1994) (quoting *Purcell v. United States*, 1 F.3d 932, 942-43 (9<sup>th</sup> Cir. 1993)); *see also*  
25 *Bergquist v. Anderson-Greenwood Aviation Corp. (In re Bellanca Aircraft Corp.)*,

850 F.2d 1275, 1281 (8<sup>th</sup> Cir. 1988) (finding that since there is no statutory authority mandating the court to award pre-judgment interest, such awards “are discretionary and depend on whether the preferred creditor could have ascertained the amount of the preferential payment without a judicial determination.”). If awarded, pre-judgment interest, at the current federal rate prescribed in 28 U.S.C. § 1961 (2008), accrues from the date of demand on the defendant or the date that the adversary proceeding commenced. *Yoder v. T.E.L. Leasing, Inc. (In re Suburban Motor Freight, Inc.)*, 124 B.R. 948, 1006 (Bankr. S.D. Ohio 1990); *see also Emerson v. Maples (In re Mark Benskin & Co., Inc.)*, 161 B.R. 644, 651 (Bankr. W.D. Tenn. 1993). In this case, the Plaintiffs were required to find another contractor for their house, which Mrs. Koenig testified is still not entirely completed, and incurred additional costs. Pre-judgment interest from October 13, 2006, the date upon which the Plaintiffs made demand from the Defendant by the filing of their Complaint in the Knox County Chancery Court seeking to recover the \$60,000.00 May 19, 2006 payment, is appropriate. *See* Stipulations at ¶ 7.

Additionally, all costs of this proceeding shall, pursuant to Rule 7054(b) of the Federal Rules of Bankruptcy Procedure, be taxed to the Defendant.

This Memorandum constitutes findings of fact and conclusions of law as required by FED. R. CIV. P. 52(a), made applicable to this adversary proceeding by Rule 7052 of the Federal Rules of Bankruptcy Procedure. I will not ask Ms. Dunn to transcribe my opinion. If it is transcribed at the request of either party, I will review and make appropriate non-substantive corrections, after which the opinion will be filed on the Electronic Case Filing System and served on parties. A judgment consistent with this memorandum will be entered this afternoon.

1 FILED: September 15, 2008

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/s/ Richard Stair, Jr.

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RICHARD STAIR, JR.

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U.S. BANKRUPTCY JUDGE

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